

TrailerGUARD™ Telematics

Increase your profits
by using objective data



The most reliable trailer telematics system at automotive quality level, and in your own language.

The most
RELIABLE trailer
telematics system at
AUTOMOTIVE
quality level, and in your
own language.

WHERE are your trailers?

At **WHAT TIME** was your trailer
picked up or dropped off?

Do you know when the cargo was
DELIVERED at its destination?

Which trailers are making **MONEY**
and which are **NOT**?

IMAGINE

You can remotely locate your trailers
on the road, train or parking. No more
searching.

You can control whether subcontractors
use your trailer for transporting their own
cargo. No more abuse.

Cargo owners know where their cargo
is located. Invoice your customers
immediately after delivery. No more
disputes or invoicing delay.

You can identify underutilized trailers
to increase sales per trailer. No more
inefficient use of valuable assets.

TrailerGUARD Telematics

LEVERAGING HIDDEN OPPORTUNITIES FOR MORE REVENUE

You want to know where your trailers are located. Cargo owners want to know where their cargo is situated.

Without TrailerGUARD, you depend on information from your subcontractors regarding when and where they drive your trailers.

Increase your profit per trailer

■ With TrailerGUARD, you know the exact location, times, axle load and dates of where and when your trailers have driven. This allows you to control your subcontractors and whether they use your trailer to transport their own cargo, and if they do, you can charge them for using your trailer.

Transparency and proof

■ When you give the cargo owner access to the TrailerGUARD web portal, you allow them to instantly check the cargo's location, its integrity and temperature in real time. The system provides objective time stamps when the trailer arrives at the cargo delivery point and when it departs.

Improve planning and utilization

■ By instantly identifying and localizing available trailers, TrailerGUARD allows you to optimize the number of freight transports and cargo per vehicle. This will improve your profitability per trailer.

Monitor parked trailers

■ TrailerGUARD allows you to monitor the trailer even when it is parked in a non-secured area and not coupled to a truck. Combined with Trailer Immobilizer, it will help you to protect against trailer theft and cargo theft.

REDUCING HIDDEN COSTS ON YOUR TRAILER

TrailerGUARD allows you to optimize your planning workload. It also advises how to optimize maintenance costs by reporting how and when each trailer was used.

Optimize planning workload

■ With TrailerGUARD, you can manage more vehicles per planner.

Optimize investments

■ TrailerGUARD provides your fleet manager with a clear trailer utilization analysis. This information supports the identification of vehicles with low usage, and the optimization of future investments in new vehicles.

Reduce maintenance costs

■ WABCO, a leading manufacturer of the trailer braking system and suspension system, is best positioned to provide your service manager with transparency on the usage and required maintenance of your vehicles: TrailerGUARD informs you in real-time on brake wear status, mileage and other EBS information, and, in your own language.

International Service Network

■ TrailerGUARD and WABCO keep your vehicles on the road, with support from our extensive international service network.

Automotive quality

■ Similar to our braking and suspension systems, WABCO TrailerGUARD has passed highly stringent automotive quality tests to ensure you a long lifetime, high reliability and a long lasting investment.



WABCO Vehicle Control Systems (NYSE: WBC) is a leading supplier of safety and control systems for commercial vehicles. For over 140 years, WABCO has pioneered breakthrough electronic, mechanical and mechatronic technologies for braking, stability, and transmission automation systems supplied to the world's leading commercial truck, trailer, and bus manufacturers. With sales of \$2.6 billion in 2008, WABCO is headquartered in Brussels, Belgium. For more information, visit www.wabco-auto.com

Do you want to earn more money with your trailer fleet? If so, let's talk.

Call us for free on **00800 438 922 26 (00800-GETWABCO)**.

Contact your local WABCO representative in your country or send your contact details to trailerguard@wabco-auto.com and we will call you in your language.

www.wabco-auto.com/trailerguard

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