

# TrailerGUARD™ Telematics

Trailer Rental: Increase your profits by using objective data



Invoice your trailers for every moment they are used while simultaneously reducing your administration and maintenance costs.

The most **RELIABLE** trailer telematics system at **AUTOMOTIVE** quality level, and in your own language.

**WHERE** are your trailers parked?

## IMAGINE...

Your customers parking your trailers anywhere they want. But you never need to search for them

**WHO** picks them up at **WHAT** time?

That you always know where and when customers pick up and drop off your trailers

In **WHICH** country are they driving?

Having the power of verifying that customers drive your trailers only in allowed countries. No more abuse

**HOW** was the trailer used and when should it be serviced?

That you know when the trailers come back and are available for the next customer

# TrailerGUARD Telematics

## REVEALING HIDDEN OPPORTUNITIES FOR MORE REVENUE

TrailerGUARD increases your revenue by giving you the power to invoice your customers for every second they use your trailers.

Without telematics, you have to rely on information from your customers when they use your trailer, and trust that they are accurate.

€ **Up to €600 Euro extra profit per year by invoicing each trailer an additional day per month.**

■ With TrailerGUARD, you get a report with the exact times and dates of usage, as well as other key information such as the km and EBS status. This allows you to correctly invoice per day, per half a day or even per hour.

🕒 **Reduced time on searching for available trailers.**

■ TrailerGUARD allows you to use any suitable location as a pick up and drop off point, and you can instantly find the exact location of unused trailers online.

🔑 **Additional fees for additional services.**

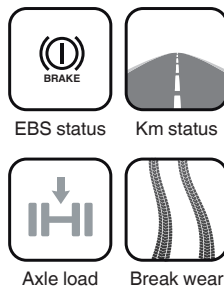
■ As an additional service to your customer you can give them access to the web portal, allowing them and their customers (if you want) to instantly check where their cargo is and in which condition it is. TrailerGUARD also allows fleet operators and cargo owners to track & trace trailers and cargo themselves.

## REVEALING HIDDEN COSTS ON YOUR TRAILER

TrailerGUARD advises you on how to optimize maintenance costs, by reporting on how the trailer was used.

⚙️ **Reduced maintenance costs**

■ As WABCO is the manufacturer of the trailer braking system and suspension system, we are best positioned to advise you how to improve the usage of your fleet, and keep your fleet on the road with our extensive international service network. TrailerGUARD tells you in real-time brake wear status, mileage and other EBS information, and, in your own language.



🔧 **Automotive Quality**

■ WABCO products pass stringent automotive quality tests, to guarantee you a long lifetime and high reliability.



WABCO Vehicle Control Systems (NYSE: WBC) is a leading supplier of safety and control systems for commercial vehicles. For over 140 years, WABCO has pioneered breakthrough electronic, mechanical and mechatronic technologies for braking, stability, and transmission automation systems supplied to the world's leading commercial truck, trailer, and bus manufacturers. With sales of \$2.6 billion in 2008, WABCO is headquartered in Brussels, Belgium. For more information, visit [www.wabco-auto.com](http://www.wabco-auto.com)

Do You want to earn more money with your rental fleet? If so, let's talk. Call us for free on **00800 438 922 26 (00800-GETWABCO)** in your country, contact your local WABCO representative, or send your contact details to [trailerguard@wabco-auto.com](mailto:trailerguard@wabco-auto.com) and we'll call you in your language. [www.wabcotrailerguard.com](http://www.wabcotrailerguard.com)

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