



WABCO Launches Industry-First Intelligent Trailer Program in India; Enhances Trailer Safety and Operational Efficiency

CHENNAI, Tamil Nadu (India) – March 28, 2018 -- WABCO India Limited, a leading supplier of technologies that improve the safety, efficiency and connectivity of commercial vehicles, today demonstrated its pioneering Intelligent Trailer Program at WABCO India's test track in Chennai.

WABCO's award-winning Intelligent Trailer Program is an industry-first initiative now being launched in India. Bringing advanced technology to India's important growth market, the Intelligent Trailer Program leverages the capabilities of WABCO's trailer anti-lock or electronic braking control systems to provide a platform for up to 40 innovative trailer operating functions.

Designed to enhance trailer safety, security and efficiency, the Intelligent Trailer Program offers significant added value for India's trailer manufacturers, fleet operators and cargo owners. Enabling customers to select the functions most relevant to their specific needs, the Program offers a powerful range of customizable solutions to enhance operating safety, as well as reduce transportation and fuel costs. The Intelligent Trailer Program also paves the way for India's trailer industry to upgrade from basic braking systems to the next level of advanced braking and suspension technologies required for higher levels of vehicle automation.

"We are proud to demonstrate WABCO's award-winning Intelligent Trailer Program for the first time in India's important and dynamic growth market," said Jacques Esculier, WABCO Chairman and Chief Executive Officer. "As a leading global technology innovator, WABCO is unique in its capability to powerfully integrate truck and trailer control systems expertise. The launch of our pioneering Intelligent Trailer Program in India demonstrates WABCO's unrivalled commitment to also deliver sustained value to the trailer market through enhanced operational efficiency, safety and security."

"Aimed at reducing the number of road accidents and delivering enhanced operational efficiency to the trailer market, we are excited to bring WABCO's innovative Intelligent Trailer

Program in India,” added P. Kaniappan, WABCO India Managing Director. “WABCO is ready with globally proven technologies to fully support the Government of India’s mandate for enhanced braking functionality once it is enacted. Underlining WABCO’s technology leadership, the Intelligent Trailer Program offers unrivalled solutions that will greatly advance safety and efficiency to support trailer manufacturers and fleet operators in India.”

WABCO demonstrated six key functionalities tied to the Intelligent Trailer Program at the launch event, including the Trailer Anti-Lock Braking function, [Roll Stability Support](#), [TailGUARD™](#), [OptiTire™](#), [OptiLevel™](#) and [OptiLink™](#).

WABCO supports the Indian Government’s Automotive Indian Standard (AIS). Based on Trailer Code AIS 113, it mandates the fitment of Trailer Anti-Lock Braking System (ABS) on all trailers manufactured and registered in India starting in April 2018. Trailer ABS optimizes vehicle control during emergency braking. It controls vehicle wheel slip, maintaining its ability to steer and providing added stability while braking. Maximizing the effectiveness of braking on all types of roads and in all weather conditions, Trailer ABS also helps extend the tire life of trailers.

WABCO’s advanced Trailer Electronic Braking System (T-EBS) is required to leverage the full scope of the Intelligent Trailer Program. T-EBS optimizes stopping distances and controls trailer brake and suspension functions. The system also enables the trailer to connect drivers, fleets and cargo owners to rich sources of onboard systems and operational information. Both ABS and EBS can be retrofitted to a broad range of trailers.

Press Photo/Caption: WABCO today demonstrated its pioneering Intelligent Trailer Program at its test track in Chennai, India.

About WABCO

WABCO (NYSE: WBC) is a leading global supplier of technologies and services that improve the safety, efficiency and connectivity of commercial vehicles. Originating from the Westinghouse Air Brake Company founded nearly 150 years ago, WABCO continues to pioneer breakthrough innovations to enable autonomous driving in the commercial vehicle industry. Today, leading truck, bus and trailer brands worldwide rely on WABCO’s differentiating technologies, including advanced driver assistance, braking, steering and stability control systems. Powered by its vision for accident-free driving and greener transportation solutions, WABCO is also at the forefront of advanced fleet management

systems that contribute to commercial fleet efficiency. For six consecutive years, *Institutional Investor* has named WABCO among the “Top 3” in its sector for “Best CEO.” In 2017, WABCO reported sales of \$3.3 billion and has nearly 15,000 employees in 40 countries. For more information, visit www.wabco-auto.com.

About WABCO India

WABCO India Limited is a leading supplier of technologies and services that improve the safety, efficiency and connectivity of commercial vehicles in India. Powered by its vision for accident-free driving and greener transportation solutions, WABCO India excels in pioneering breakthrough innovations that bring industry-leading solutions to the commercial vehicle industry in India and worldwide. The company is a world-class manufacturer and local market leader in advanced braking systems, conventional braking products and related air assisted technologies and systems. WABCO India operates five manufacturing facilities across India, an advanced technology development center, a vehicle testing facility and a nation-wide aftermarket distribution and services network. Headquartered in Chennai, WABCO India is committed to the long-term success of its customers by leveraging WABCO’s powerful global technology portfolio. WABCO India reported sales of Rs. 2103 crores in FY 2016-17. For more information, visit www.wabco-auto.com/en/wabcoindia/home.

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